

Judith Lindenau

President, JWL and Associates Focus Coaching Services

Achievement summary	<ul style="list-style-type: none">*Author, "Handbook for International Real Estate Associations", to be published by the International Real Property Foundation, 2002*Consultant, International Real Property Foundation, with training missions in Novosibirsk, Yekaterinburg, Samara, (Russia) and Bratislava, Slovak Republic, Armenia, Georgia.*Instructor, University of Chicago Non-Profit Management Certification Program*Instructor for CIPS (Certified International Property Specialist) Course, Managing International Programs.*Developed original Boris MLS Software and designed and installed in house print system for Board (books, flyers). Designed and implemented Wireless Application Protocol for MLS access.*Designed and Established HomeStart Corporation and program for affordable housing. Also designed and implemented HomeStretch, an affordable housing community development corporation (JWL and Associates).*Holds the Certified Association Executive (CAE) and Realtor Association Certified Executive (RCE) Designations. Winner of the Bill Magel Award for Excellence in Realtor Association Management. Charter member of the Almon Smith Leadership Award from NAR.*Developed statewide MLS property database in Michigan (Michigan Property Data Query for Realtors, MiPDQR), released in 2007.
Employment	1978 - 2007 Traverse Area Association of Realtors Executive Vice President 1992 -2007 JWL Management Consulting (Specializing in association management consulting and Personal Coaching) President Clients and Speaking Engagements: Flint Association of Realtors, South Oakland Association of Realtors, Lexington (KY) Association of Realtors, Virginia Association of Realtors Executive Officers Council, Habitat For Humanity, GT Unitarian Fellowship, Lapeer Association of Realtors,

Traverse City Economic Club, International Real Property Foundation;
Arizona Association of Realtors; Illinois Association Executives Council;
Missouri Association Executives Council; Michigan Association of
Realtors Board of Directors; County Planners, Grand Traverse County;
National Association of Realtors.

Professional
memberships

American Society of Association Executives

Michigan Society of Association Executives

Real Estate Educators Association (National and State Chapters)

Michigan Non Profit Association